



Winter 2009 • Issue 21

AT THE LOCAL LEVEL

Looking back on 2009

Phil McNally, Jr., business manager



Phil McNally, Jr.,
business manager

Now that 2009 is behind us, one word comes to my mind when summarizing what this particularly tough year meant to our local union: perseverance. I am proud of our membership and the persevering attitudes I observed throughout the year when confronted by the real damage our industry sustained due to the economic meltdown.

Time and again, as opportunities surfaced and disappeared, our members kept an extremely positive attitude and looked ahead to future opportunities with determination.

Projects on the horizon, but not guaranteed

There were plenty of large, proposed projects in our state this year, and in fact there are still plenty more being discussed in the development community. But, to date, not one has moved from the planning stage to construction. There is one major reason for this – lack of funding.

We saw this with the proposed **Starwood Solar Project** west of Phoenix and now are seeing it with a few others. These projects are well planned, but just do not have the necessary fiscal investments to move forward. I believe it is just a matter of time until funding sources are identified and we will see these projects move forward at a pretty rapid pace.

In particular, the industry that we are tracking the closest is **solar generation** – specifically, the utilization of the parabolic mirror and/or thermal storage technology. These projects would provide untold hundreds of thousands of man-hours for 469 and its funds. We continue to meet with our contracting and political partners

to build and reinforce our relationships in order to secure work in this very promising industry.

Arizona Clean Fuels continues to assure us that they are on track in their funding pursuit and we have maintained an open dialogue with them and will continue to do so. Also, we will continue to offer our political assistance to them.

Our talks continue with representatives for the **Rosemont Copper Mine** and have endorsed and pledged our support for the proposed mine south of Tucson. If built, this project will have a huge impact for the state, with the projections in the billions of dollars.

We have been working with a major general contractor to secure work at the **Ina Road Wastewater Treatment Plant** in Tucson and I believe we have an agreement and work should begin in December or January.

Finally, I am pleased to report that our contractors have secured additional work at **Intel** and we expect to put members to work beginning this month.

APACC 24-hour service continues to expand

APACC, our **residential service marketing program**, is up and running and we are looking forward to a lucrative 2010 with the addition of digital search engine marketing to drive customers to our Web site. A mailer that will go to every union member – both active and retired – in the state of Arizona, currently is being developed, to make them aware of the service and encourage them to use APACC for their plumbing, heating and cooling needs.

Many thanks to the Arizona AFL-CIO and the Arizona Building & Construction Trades for their support of APACC. With their help, we expect to reach almost 250,000 union members to inform them that they do have a choice to use a union service technician when they have a plumbing or HVAC service need.

PAC stays active in 2009

Our **Political Action Committee (PAC)** has been very busy this year as well. With each and every endorsement and the hard work that goes into each campaign by our volunteers, they have been accumulating some political capital for our local.

I would like to express my gratitude to the committee and each of our volunteers that really got out this year and made a difference with our victories. The most impressive thing to me was the fact that many times, we would have retirees working these campaigns right along with apprentices – this says a lot about our organization! Please look for our PAC newsletter in early 2010.

Investments hold ground

Your **trust funds** started the year on a bad note but as I write this column, they have gained back a majority of the losses. At no given time were any of the funds in trouble and

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1910 - 2010

A Century Of Excellence

1970 – 1990

1970 – Occupational Safety and Health Act enacted

1971 – The UA Organizing Fund was established

1972 – Watergate Scandal

1973 – U.S. Energy crisis prompted search for alternative fuels. The UA Political Education Committee was established.

1974 – UA Apprenticeship Contest discontinued. Instructor Training Program continued to be held at Purdue University.

1975 – UA held first training seminar for local union officers.

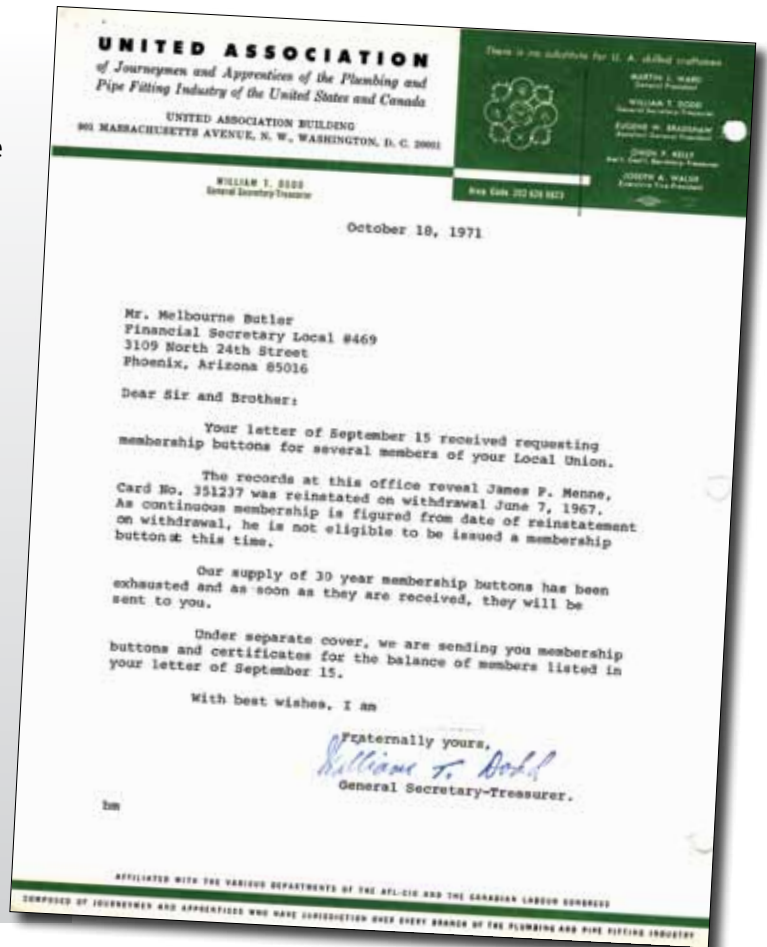
1976 – First UA Canadian Conference

1985 – UA introduced the Apprentice Scholarship Agreement.

1986 – Contributions to UA Political Education Committee fund reached a record \$450,000.

1988 – Piping Industry Information network established to support local organizing efforts.

1989 – UA Centennial celebrated on October 11. UA introduced Valve Repair Training Program and established a Welding Bureau Program.



Letter from the UA addressed to Mel Butler, 469 Business Manager, regarding the preparations for the 1972 pin ceremony.

SPECIAL RECOLLECTIONS

This is part of an ongoing series of articles featuring people and significant events in organization's past, its glory moments, the tough times and the people who have helped the organization thrive and grow.

THE 1970s through the 1990s

A time of progress and promise

The 1970s represented a turn-around time for UA Local 469. In 1970, the Occupational Safety and Health Act (**OSHA**) was established to ensure safe and healthy working conditions for working men and women. Still today, OSHA remains one of the cornerstones of our training, and safety is always priority number one.

In 1971, Local 469 separated out the completion and award ceremonies and began the tradition of the **pinning ceremony** as we know it

today. The annual ceremony and dinner continues to be a high point of each year, as we honor our members – some of them having spent 50, 60, even 70 years as a member!

As the union continued to modernize and new technologies allowed locals across the country to communicate more frequently, the UA held its **first training seminar for the local union officers** in 1975. The following year, the **first UA Canadian Conference** was held, demonstrating the union's expansion not only in the United States, but across North America.

Establishing new programs continued into the 1980s, as the **Apprentice Scholarship Agreement** began in 1985, strengthening our ability to train and retain the "best of the best" in the pipe trades. The agreement obligated apprentices to stay in the union for nine years in return for the value of the training he or she received. Our political influence reached a major milestone in the mid-80s as well, when **contributions to the UA Political Education Committee hit an all-time high** of \$450,000.

continued...

SPECIAL RECOLLECTIONS *continued*

THE 1970s through the 1990s

Palo Verde Nuclear Power Plant – A Defining Project for 469

The first calls for workers at the Palo Verde Nuclear Power Generating Station started in 1976. Every day, between 3,800 and 4,000 workers of all crafts reported to work, and almost 1,000 of these were pipefitters.

According to 469 members Gary Profiri and Nick Forman, who worked at Palo Verde for 18 and 14 years respectively, this project presented opportunities not offered anywhere else in Arizona. Members were able to greatly expand their expertise due to the training and testing for a variety of welding certifications, learning to weld with diametrics, and watching the generators and reactors being set.

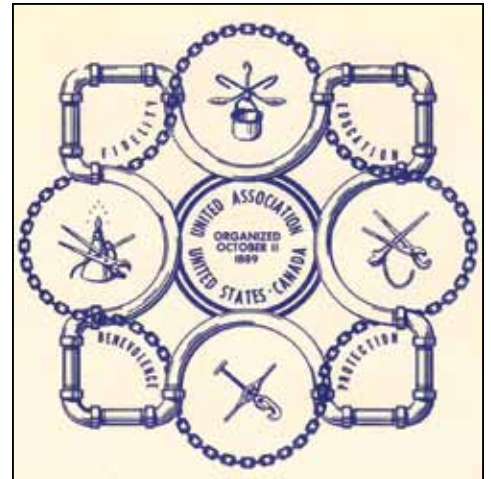
“There was always an opportunity for some kind of training,” said Gary, as the first-time opportunity to work at a nuclear power plant brought a whole new dimension to our work. Additionally, Palo Verde is the only nuclear generating facility in the world that is not located adjacent to a large body of above-ground water. Instead, it evaporates water from the treated sewage of several nearby municipalities to meet its cooling needs. “The mere size of the project was amazing,” commented Nick. “It even required more workers than we had available at the time.”

Because this was such an immense facility involving so much work, pipe trades craftsmen and welders came from all around the country to work there – as a result, Local 469 made temporary membership available for incoming workers.

1980s bring new technologies and materials

The industry widely adopted plastic pipe in the 1980s for commercial and residential use.

Additionally at this time, “clean” piping was developed for use in the electronics industry and medical facilities, which laid the foundation for the work we currently do for medical gas systems in hospitals and high-tech facilities such as Intel. Additionally, cogeneration was introduced into the industry -- the process by which heat gas is captured and re-run through another process it can be re-used to turn more turbines to produce more electricity – and this further expanded the work we do.



1971 Pin Ceremony Participants enjoying the party



1971 Pin Ceremony Participants including Dudley Brown at left and Martin Ward and Leroy Mell to the right



1972 Pin Ceremony Participants

Big wins in '09 for the 469 Political Action Committee

Israel G. Torres, political consultant



What an outstanding year for your Political Action Committee (PAC) and its endorsed candidates! As you know, the PAC's purpose is to cultivate political education and influence, and conduct activities that serve UA 469 members and their families.

One of the ways the PAC does this is by working to elect pro-469 candidates in Arizona. In supporting and volunteering for these candidates early and often during their campaigns, the PAC is able to develop a meaningful partnership with them. Through these relationships, the PAC has the opportunity to have discussions with candidates and current office holders about issues and potential laws and how they impact the lives of our members.

This year, the 469 PAC worked with dozens of candidates across Arizona, developing partnerships by supporting campaigns and being active at the Arizona State Legislature.

Phoenix and Tucson City Elections

The general elections for Phoenix and Tucson took place on Nov. 3 and the results were very positive for the 469 PAC. The final vote tally revealed that out of the six candidates endorsed by the PAC in these city elections, five prevailed! Some of these races were so close it took several days to determine a clear winner. Every election cycle has close races like this, which shows that our PAC activities make a difference!

Since the beginning of the summer, the PAC has been walking neighborhoods, calling voters and sign pounding for its endorsed candidates. This volunteerism has given the PAC valuable time with currently elected city council members.

469 PAC-endorsed winning candidates

Phoenix City Council Primary Election (Sept. 1, 2009)

Tom Simplot, Phoenix District 4

Mike Johnson, Phoenix District 8

Phoenix City Council General Election (Nov. 3, 2009)

Sal DiCiccio, Phoenix District 6

Tucson City Council Election (Nov. 3, 2009)

Karin Uhlich, Tucson Ward 3

Richard Fimbres, Tucson Ward 5

If you live in Phoenix or Tucson, and are interested in who your city council representative is, visit www.tucsonaz.gov/CityScan/nf_findInitial-Addr.asp (Tucson) or www.phoenix.gov/mydistrict (Phoenix), and input your home address.

PAC 469 Legislator of the Year

The PAC named Arizona State Representative Pat Fleming the first-ever **PAC 469 Legislator of the Year**. She received her award at the Retirees Christmas Luncheon on Dec. 8. It was a great opportunity for some of our members to meet and talk to her directly about the issues important to them.

Rep. Fleming has demonstrated that she is serious about creating quality new jobs in Arizona. She has been actively supportive of many of our causes, including pushing for laws and policies that will create a more sustainable green economy. Her vision for Arizona to become a leader in solar power means the construction of solar generation facilities in our state – and jobs for the 469 members who build them!

Looking ahead to 2010

Arizona politics will be very busy in 2010. The Arizona State Legislature will launch its next session in January,

and with the state budget being debated almost exclusively last session, there will be a number of important bills that we will monitor for 469 members. The PAC also will continue to be visible at the State Capitol, enabling us to weigh in on future legislation.

Additionally, several critical elected offices are up for election in 2010, including Governor, Arizona Attorney General, one U.S. Senate seat, eight U.S. Congress seats, the Arizona State Legislature, and some municipal offices.

Also in 2010, 469 members will have numerous opportunities to get face-to-face with their elected officials, as well as to volunteer to get pro-469 candidates elected. The best way to stay on top of all this is to subscribe to **PAC Pulse**, the PAC's e-mail alert system, by calling Jason McDonald at 602.626.8805 or send e-mail to Jason@thetorresfirm.com. To check out the PAC Pulse Web site for yourself, visit www.capwiz.com/thetorresfirm.

Watch for more PAC-related events and details in an upcoming 469 PAC Newsletter!

Upcoming Events

Don't miss these upcoming Events!

March 4, 2010: **2nd Lunch on the Capitol Lawn**, Arizona State Capitol, 1700 W. Washington St., downtown Phoenix

PAC Computer Training, Training Center, 2950 W. Thomas Road, Phoenix (date to be determined)

Field Trip to the Arizona State Capitol, meet at 469 Hall, 3109 N. 24th St., Phoenix (date to be determined)

To sign up early for any of these events, call Jason at Torres Consulting at 602.626.8805 or send e-mail to Jason@thetorresfirm.com.

DISPATCH AND FACILITY NEWS

William Moody, financial treasurer/secretary



Dispatch

Since September 2009, apprentice dispatching has been done from the Local at 3109 N. 24th Street in Phoenix. Apprentice dispatching will be the same as journeyman in regards to 50 percent request by name, per contractor. Apprentices and journeymen can either report to the hall in person or call the job line (**602.956.9702 and press "1"**), and leave the information requested for dispatch.

When you leave a phone number with us, you need to answer the phone when called by the dispatcher in order to be dispatched. If you do not answer, the dispatcher will move on to the next individual in line for that work call.

Telephone resources for members

When callers dial 602.956.9350 or 520.323.9476, they are routed to a new auto attendant, which is a recorded menu for directing calls as efficiently as possible. By selecting

your needed destination, you will be transferred to the following areas:

- 1 – Job Line
- 2 – Union Hall
- 3 - Health & Welfare or Funds Office
- 4 – Apprenticeship
- 5 – Retirees or Special Announcement Line. The auto attendant is shown below, along with corresponding direct numbers:

602.956.9350 or 520.323.9476

1	2	3	4	5
Job Line	Hall	Health & Welfare	Apprenticeship	Retirees
602.956.9702		1.877.429.7473	602.269.8213	602.956.6083

Semi-annual re-sign

Twice a year, the semi-annual re-sign takes place. This happens during the first 10 business days of January and July. Weekends and holidays are exempt from the ten days. All indi-

viduals who are registered on the out-of-work list prior to the months of January and July must re-sign to remain on the out-of-work list. Local members in good standing, out on a travel card, do not need to re-sign to

remain on the list.

Re-signing can be completed by fax, mail, e-mail to contact@ualocal469.org, telephone or in person at the Union Hall at 3109 N. 24th Street, Phoenix, Arizona.

Looking Back on 2009 *continued*

in fact they all maintained the desirable "green" zone status.

469 bids farewell to a friend

On a sad note, December 2009 marked the passing of **Brother Lester "Bud" Martin**. As we all know, Bud was an enduring figure at Local 469. Bud's leadership was of epic proportions and he was always there for our local and our members. Our thoughts and prayers go out to the entire Martin family. He will be missed by all.

100 years of excellence – the 469 centennial

As we enter our 100th year of business operations, I would point out that our collective membership has endured many hardships in the past that resemble today's economic picture. But, as history will prove time and again, the cohesive pull of our brotherhood allows us to endure both as a professional association and as individual, proud craftspeople who

continue to set the "gold standard" for the pipe trades in Arizona.

To recognize this, we had plans a few years ago to really celebrate our 100-year mark in a big way. This local has a long and storied past, as did former Local 741. With the rich heritage provided by our past, we felt a celebration of a large scale was in order.

However, with the developments of the past 18 months and our unemployment numbers at an all time high, I felt it would not be appropriate to celebrate in such an elaborate manner.

So, I have postponed the big celebration and we will be celebrating our 100-year history at our annual picnic in February. This year it will be even bigger and better than ever. And as the year 2010 develops, producing the much-needed jobs for our members, we will then have something to truly celebrate.

Volunteers' and donors' efforts make food bank a reality

As we all know, Local 469 has established a non-perishable food bank stocked with the many staples of life we usually take for granted. This food bank operates primarily from donations and since its inception, I was moved by the amount of generosity displayed by our members to this cause. I know of some individuals who gave as much as \$500 of their own money to assist our members in need.

Again, generosity of this scale speaks volumes about our organization. I wish to recognize Chris Van Kirk for spearheading this effort. It really makes you proud to be a member of a local union whose members care about each other.

Merry Christmas and Happy New Year from your officers and staff. Enjoy your holidays!

NEWS FROM AROUND THE STATE



Larry Abril, business representative

Although work has slowed down this year, we continue to focus on training, giving back to the community and the work that we do have.

Field trip in Tucson shows refrigeration "at work"

Refrigeration Instructor Jack Burgess recently took a group of apprentices to see things firsthand that they were learning about in class at Fry's #19 in Tucson. The group learned how the supermarket's evaporative condenser refrigeration system functions, and got an up-close look at the fan, pumps, spray hoses and tubing.

Among other things, the group also observed how the facility equipment room's racks, compressors and all the associated equipment work to keep the refrigerated cases operating properly.

Participating apprentices include Eric Evenson, Travis McCarty, Mike Epperson, Brian Webster, Jeremy Natividad, Aleksey Rudnitsky, Casey Forrey, Joe Lawson, Larry Webster.



Fry's #19 equipment room



The evaporative condenser refrigeration system

469 members enjoy 4th Annual Poker Run

Last month's Poker Run was another success, and there were many 469 members in attendance to enjoy it and give back to benefit the Area Agency on Aging's meal delivery program.

The Poker Run is comprised of five stops where participants play poker and cruise their motorcycles and classic cars to various locations. Midway through the day, lunch was served at the Pipe Trades Training Center.



469 members enjoy lunch and a full day of cruising and cards to benefit the Area Agency on Aging.

Local 469 holds first-ever breakfast for spouses of departed members

The families of the 469's dearly departed members are an important part of the union. Recognizing this, 469 recently held a first-time breakfast and hosted widows and other family members to a gathering that included information, resources, and of course, food and camaraderie!

Doris Danforth provided details about pension and benefits to the group, while Scotty Cummings addressed the availability of help from 469 when people had home needs related to plumbing, HVAC and other items.

Local 469 looks forward to holding another breakfast in the future, and thanks to everyone who helped make this first event a success!



MEMBERS HELPING EACH OTHER

Food drive provides assistance through the tough times

Chris Van Kirk, business representative



As you know, the economic times that we are going through have had a serious impact on our membership. The number of applications for hardship withdrawals from the defined contribution pension fund have skyrocketed. For some of our members, the frightening prospect of homelessness has become a reality. We have some members who are hungry more often than they are not. For me, the realization of its seriousness came as a result of our **2nd Annual Arizona Pipe Trades Health Fair**.



Special thanks to Helen and Paul Joyner, who envisioned and made the UA 469 food bank a reality!

For a second-time event, the results of the health fair were impressive. We had two registered nurses, three student nurses from Grand Canyon University, and more providers and activities than the previous year. There were more than twice as many **flu shots** administered this year, and we could have asked for three times as many. The attendees who were not able to be immunized before the supply of vaccines was exhausted were contacted the following week and given information about the flu shot clinic nearest to them.

At the health fair, we asked those in attendance to fill out a form where they could indicate their needs. Food, utilities, rent and a few other items were listed for people to check off. Remarkably, from the 400 to 500 in attendance at the health fair, we found that 18 were having difficulty getting the food that they needed for their

families.

The response to that need from our members has demonstrated that the UA really does lead the way. The contributions to our **food drive** have been nothing less than amazing. The food drive, spearheaded by **Helen and Paul Joyner**, has in just several weeks been able to help many members and hundreds of their spouses and children.

Your continued support of this endeavor will ensure our members have an opportunity to provide their families with one of life's basic needs. For the many who have faced this problem in the past, and were able to receive assistance, you know the heartfelt gratitude of those who are being helped. Those that faced it without help know all too well what a simple act of human kindness could mean.

Thanks to everyone who has donated food and time to this endeavor!

Generic medications help keep healthcare costs low

A message from Health and Welfare

Arizona Pipe Trades Health and Welfare is dedicated to creating practical value for you and your family, while maintaining the highest standards of care. With this in mind, the decision has been made to bring back the **"Three for Free" Program** effective February 1 through April 30, 2010.

This program encourages the use of certain **generic drug alternatives**. Generic medications are a great way to help you save money. Members will receive letters in January with additional details. We can all do our part to keep health care costs down, and choosing generic medicines whenever possible is an easy way to do it.

Overall, 63 percent of all prescriptions filled by members of the Arizona Pipe Trades Health and Welfare were generic medications. In an effort to continue controlling costs for our members as well as Arizona Pipe Trades Health and Welfare, we need your help to increase the use of generics when appropriate. When we compare our results with similar plans, we see closer to a 70 percent generic dispensing rate. **The "Three for Free" Program will only be available for a limited time**, so check with your doctor to see if a generic alternative is right for you.



UPDATES FOR 2010, APACC AND GIVING BACK

Despite challenges, 2009 brought successes

Mel Ingwaldson, business representative



APACC launches 24-hour plumbing, cooling and heating service

Arizona Plumbing and Cooling Contractors (APACC) was launched in September and continues to grow as we get the word out about this partnership among 469, membership and contractors in the service industry.

Across our state, home and business owners pick up the phone book or go online, randomly choosing a contractor who they hope will provide quality service and not take advantage of them. But when you call an APACC contactor at **1.877.58.APACC** (27222), you know you are going to get a well-trained, safe and drug-free technician who you can trust to get the job done.

Many thanks to all of the contractor partners who have joined the APACC team. You can call APACC for service at **1.877.58.APACC** or visit **www.ArizonaPACC.org** for more information. If you are at the union hall, feel free to pick up an APACC refrigerator magnet so that next time you have a plumbing or HVAC need, you'll immediately know who to call...APACC!



Working Poor Tax Credit a win-win for donors

This time of year – and particularly when the economy is tight – there are many people who could use a helping hand. At the same time, many of us are trying to **decrease our personal tax liability** before the end of the year.

For those interested in receiving a dollar-for-dollar tax credit on your Arizona state income tax, **Labor's Community Service Agency (LCSA)** provides an opportunity to simultaneously help struggling working families. When you make this donation of any amount up to \$400 for a joint filing (up to \$200 for a single tax return), you can use the credit to reduce your tax liability (dollar-for-dollar), or if you are going to receive a refund, the credit simply increases your refund by that amount. This means you can benefit LCSA and the families it serves without any out-of-pocket costs!

So where does this money go, you might ask? It goes toward transitional housing for homeless families; enables LCSA to build affordable housing for low-income families; helps people avoid foreclosures through a default counseling program; and, it helps provide quick assistance to families in crisis through an emergency relief fund.

To make a donation and receive this tax credit, you can do so by mail or on the Internet at **www.lcsaphx.org**. Simply **complete the form below** and mail with your check to LCSA by Dec. 31. Or, if you do not plan to do it this year, save this form with your tax documents and consider it next year.

For questions about this "win-win," contact LCSA at 602.263.5741 or visit them on the Web at **www.lcsaphx.org**.

And speaking of giving back...

Local 469, P.I.P.E. and some of our industry partners were fortunate to be involved in a great **Habitat for Humanity** project this fall (see photos on opposite page). I'd like to offer special thanks to **Coleman Plumbing** for their participation and leadership,

Yes! I want to contribute to LCSA's Tax Credit Program!

(Please check one)

\$50 \$100 \$200 \$400 Other _____

LCSA 5818 N. 7th Street #100, Phoenix, Arizona 85014

(Please fill out following information so we can send you a receipt for tax purposes)

Name _____ Email _____

Address _____

City _____ State _____ Zip Code _____

Referred by Local 469 Member

THANK YOU FOR YOUR GENEROSITY!



as well as **Dana Jones and Zurn Wilkins** for the water piping and fixtures, and **Hughes Pipe & Supply** for the underground pipe, bathtubs, showers and other materials.

As you can see from the photos, it truly was a team effort and we all enjoyed doing it, knowing that a family will know the benefit of having a quality home to live in.

What's new on the work front in 2010:

- Cholla Plumbing - remodeling work and tenet improvements at various Scottsdale Healthcare facilities
- Coleman Plumbing - work at Davis-Monthan Air Force Base in Tucson
- C.S. Group - focus on more market in the facility maintenance area

- Harris Mechanical - Riverside Elementary School chill water project
- Miller Bonded Mechanical - O.R. expansion work at Thunderbird Hospital
- P&M Plumbing and Mechanical - Prax-Air job in Kingman
- Prime Mechanical - Red Hawk power plant CO2 recapture project
- WD Manor - Medical facility upgrades at various locations
- WJ Maloney - Scottsdale Quarters build-out and more phases of City Scape

It goes without saying that 2009 has been a tough time for our country and our local economy and the new challenges it will bring. I think we will see more families coming

together and lifestyles refocusing on basic needs. This will without a doubt change the construction market as we know it, and we must make ourselves available to new markets.

Thankfully we have our union and the training facility to help our needs. The first skill sets that we run short on are typically welding, Autocad, and supervision. The service industry only will continue to grow during the coming years and this will require different skills and working conditions that Local 469 and its members are already working toward. As Local 469 turns 100 years old next March, the future is still ours to hold!

Bless your families and from the Ingwaldsons, have a joyful holiday!

469 and industry partners come together for Habitat for Humanity

Special thanks to...

Mark Coleman and Coleman Plumbing • Dana Jones and Zurn Wilkins
Hughes Pipe & Supply • Carl Triphahn and P.I.P.E.

Thanks to all who gave their time and resources to this project!



Dave Gurley, Mark Coleman, Carl Triphahn, Jr.



Mark Coleman, Carl Triphahn, Jr.



Carl Triphahn, Jr.



Carl Triphahn, Larry Savage, Johnathan Savage



CONTRACTOR CORNER

This edition of Contractor Corner features two of the first companies to step up to the plate as Arizona Plumbing and Cooling Contractors (APACC) partners. Although there are many contrasts between these companies, one theme reigns supreme: **good employees equal quality work!**

W.J. Maloney – A family’s legacy

Mary Maloney and husband William Joseph Maloney (Duke) established W.J. Maloney in 1964. Duke took the reigns as president and Mary as secretary when they incorporated the business in 1970. The company’s early projects were primarily schools and then later moved toward working on high rises. Son William (Billy) Maloney was part of the family-run business from 1984 to 2008 and daughter Kathryn (Kitty) Langmade joined the company in 1996.

Before Duke passed away in 2006, he was an active presence in the company. Mary Maloney became president of the company and passed the torch to her daughter Kitty in 2009. Mary still helps run the company as secretary and treasurer.

It was a smooth transition to president for Kitty, as she worked her way through the company, mastering various operations aspects including accounting, estimating, finance and marketing, to name a few. She also managed the service department and trained the technicians in customer service. Kitty obtained her journeyman plumbing license earlier this year

and increased the value-added service by becoming DBE- and WBE-certified this fall.

Some keys to success

W.J. Maloney contributes its success to tenacity and providing good service, as well as the all-important loyalty and longevity of its employees. “Our team members always follow through and genuinely care about our customers”, said Kitty. “All business owners know that this is critical to being able to stay afloat.”

This commitment has paid off for W.J. Maloney, as it has a good track record with project owners and general contractors, and is known for **quality work**. “People know our work and respect us, and that’s an honor,” commented Kitty. “Our philosophy all along has been to consistently provide the same level of quality we



A mother-daughter partnership: Mary and Kitty Maloney



Some of W.J. Maloney’s valued team members

started with when we opened the doors in 1964.”

Safety is “Job One,” and W.J. Maloney is one of the only companies in the Valley that has all its foremen and supervisors trained in OSHA 30. The company received accolades from ADOSH as a vital contributor to the acceptance of the CityScope project as a Voluntary Protection Program (VPP) Star Site.

The Star Site designation is the highest level of the VPP, recognizing “exemplary worksites with comprehensive, successful safety and health management systems” over and above OSHA standards.

Company Information:

W.J. Maloney Plumbing Co., Inc.
Kathryn “Kitty” Langmade, President
Office Telephone: 602.792.3406
klangmade@wjmaloney.com

W.D. Manor – Relationships being Longevity

W.D. Manor (WDM) was established in 1945, and is the oldest, privately and locally owned, large mechanical contractor in Arizona. Bryan DeWitt started with the company in 1991 as an estimator/project manager. Prior to joining W.D. Manor, Bryan was the owner of DeWitt Plumbing, which was the company he and his father owned. Over a period of time Bryan evolved into managing the plumbing side of the process piping, and then in 1999,

he and Don Petty initiated the purchase of WDM, and assumed ownership of the company in 2007, from Bill Crowe.

Some keys to success

When asked about what has led to W.D. Manor’s success, Bryan claims WDM is blessed with dedicated, **long-time employees** and the **quality work** they provide. “Our goal – 100 percent of the time – is to make the general contractor and the owner happy,” he stated.

The company’s biggest asset is its



Bryan DeWitt, WD Manor President

people. Most W.D. Manor employees have been with the company since they began as apprentices. Many have transitioned through the company

Arizona Pipe Trades Apprenticeship Training Center



by Mike Wall, training director

2009 Turnout Banquet

On Saturday, Oct. 24, Arizona Pipe Trades Apprenticeship hosted its annual

apprentice "Turnout" banquet. This event was held at the Wyndham Hotel in downtown Phoenix. Honored were those apprentices completing their five-year apprenticeship. In attendance were many longtime associates and partners who help to ensure the best education and opportunities possible for all apprentices. Special recognition goes to the **outstanding apprentices per trade:**

Winston Chandler, HVAC/R, Tucson
Scott Moore, Steamfitter, Mesa
Ubaldo Uriarte, Plumber

Good luck to all of the new journeypersons.

Upcoming training

The 2010 SSTA class schedule and the P.I.P.E. Blueprint For Success class schedule is available at pipe-trades.org. Click on the "Upcoming Classes" link.

Apprentices out of work

We currently have 347 apprentices, with 85 out of work.

Apprenticeship standards

We have recently submitted new standards to the Arizona Department of Commerce, along with the U.S. Department of Labor. The standards are how our apprenticeship operates along with responsibilities of the contractor, journeymen, the Committee and all employees of Arizona Pipe Trades Apprenticeship. When these are approved, they will be posted online, with important sections included in future newsletters.

Regional apprenticeship contest

The Arizona Pipe Trades Apprenticeship has been chosen to host the District 5 Regional Apprenticeship Contest. District 5 is made up of 10 western states, each of which could potentially send five contestants from the winners of their state contests. This event will be held at the Apprenticeship Training Center May 18-20, 2010.

Online Training

Academic material related to pipefitting and plumbing now is available online for journeypersons interested in enhancing their knowledge and skills. Review of this material can be done online from the convenience of your home, while additional hands-on opportunities can be scheduled at the Apprenticeship Training Center. Interested individuals should contact Harry Innes at hinn@pipetrades.org or 602.269.8213 to schedule a one-hour training session on the use of this online system.

W.D. Manor continued

into other positions. "We are fortunate to have some of the most intelligent people in the business working here who know the industry inside and out," says Bryan. "They work well with the owners and engineers and they have great **business relationships**, which is key."

Bryan points out that the relationship with Local 469 and its leadership is one of these valued partnerships: "We wouldn't be the company we are today if it was not for our relationship with the 469."



Willis D. Manor (photo on left) founded WD Manor in 1945

Company growth

When Don and Bryan first became owners of the company, it grossed \$5 to \$7 million per year. From 1999 to

present, it has grown to a \$35 million-plus business. W.D. Manor's work is built primarily on relationships and there are a number of contractors and owners with whom they have historically worked. A majority of the work is from reputation and a positive history with longtime general contracting colleagues.

Company Information:

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